

REALESTATE
Boutique OF SO FLA

HOMIE

Buyer

GUIDE



Jennifer Grocher

REAL ESTATE AGENT





I AM Jennifer Grocher

YOUR LOCAL REAL ESTATE EXPERT

Greetings! I'm Jennifer Grocher, your trusted Realtor specializing in the vibrant Tampa Bay area and its picturesque surroundings. With a background steeped in sales management for over 15 years, I bring a wealth of experience and a deep commitment to helping you find your dream home or secure the perfect buyer for your property.

Originally hailing from the enchanting landscapes of Colombia, I am proud to call Florida my home. I've had the privilege of living in South Florida before making Tampa my heart's choice. Being bilingual, I effortlessly bridge cultural and language gaps, ensuring seamless transactions for a diverse clientele.

My passion for real estate is driven by a desire to make your property dreams a reality. Whether you're searching for your forever home or embarking on a new real estate venture, I'm here to guide you every step of the way. Let's embark on this exciting journey together and turn your real estate dreams into reality.

LET'S CONNECT

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🌐 WWW.LIVEINTAMPAFL.COM

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the
PROCESS

THE HOME BUYING

Process

STEP 1

GET PRE-APPROVED

- Meet with a lender
- Prepare your credit
- Set a budget

STEP 2

MEET WITH YOUR AGENT

- Discuss budget
- Research area neighborhoods
- Set wants & needs

STEP 3

FIND YOUR HOME

- Tour homes
- Adjust criteria if necessary

STEP 4

MAKE AN OFFER

- Research comps in the area
- Work with your realtor to set up the best offer
- Negotiations may occur

STEP 5

OFFER SIGNED

- All negotiations are finished
- Both parties have signed contract

STEP 6

INSPECTIONS

- Professional inspects the property
- Discovers issues that may need to be worked into the purchase agreement
- Negotiate repairs

STEP 7

APPRAISAL

- Professional ensures the property is worth the loan and purchase price you agreed to pay

STEP 8

TITLE COMMITMENT

- The title company will send you a title insurance policy for the property after closing

STEP 9

DOCUMENTS TO LENDER

- Make sure all requested docs are sent to your lender prior to closing

STEP 10

CLOSING

- Final walk-through
- Sign closing documents
- Receive your keys

10 *steps* TO BUYING A HOME

- 1 FIND THE RIGHT AGENT
- 2 PREPARE FINANCES
- 3 GET PRE-APPROVED
- 4 START HOME SHOPPING
- 5 MAKE AN OFFER
- 6 ORDER AN INSPECTION
- 7 NEGOTIATE FINAL OFFER
- 8 APPRAISAL ORDERED
- 9 SCHEDULE THE MOVE
- 10 CLOSING DAY





CLIENT
testimonials

REVIEWS



"Communication is the word!!! Jen was very helpful, knowledgeable and always there at all times to answer any questions we had during the whole process. She dealt with the contractors and lenders and was very transparent with everything she did. Communication was always a strong point, it gave me peace of mind when I knew she was dealing with any issues; I knew it was going to get done. Definitely recommend her for any real estate transaction. You will not be disappointed!!!"

"Looking to purchase a property or looking for a rental? Jennifer should be your go to person! When I first moved to Tampa she found me my rental then recently worked with me to find a home to purchase. Her communication was on point, always following up and making sure I was aware of what was going on. Very patient, attentive and efficient. Jennifer was very helpful through the whole process from beginning to end. She helped me find exactly what I was looking for and made my buying experience so wonderful and easy! "

"Before choosing a real estate agent, we conducted a lot of research to see who would be the best choice...and Jennifer was absolutely wonderful to work with. She is very professional and kept us informed with what was going on in the market and with the construction. As a matter of fact, we were receiving more updates about our new home from her than from the construction manager. It's like having a friend that is working for you and can be trusted. Her professionalism, knowledge, honesty and hard work ethic are much appreciated. Jennifer went above and beyond our expectations and really cares about her clients."

"The best realtor I've known. She helped me a lot and understood what I was looking for. I am very happy in the place that she found for me. I recommend her 100%, you will not regret to work with her."

WHAT TO EXPECT

HONESTY & TRANSPARENCY

INTEGRITY

RESPECT

TIMELY & REACHABLE

ACTING IN YOUR BEST INTEREST





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